



FORECAST
SERVICES

an eyeon
company



EYEON FORECAST SERVICES BUILD-OPERATE- TRANSFER

Companies feel the need to do more with analytics and big data to enhance their supply chain planning and forecasting processes. At the same time, there is uncertainty about which direction and approach to take. For instance: "How do you turn data into insights that add business value?" Or "How do you embed fit-for-purpose analytics in the planning cycle?" Just a couple examples of the challenges planning departments face.

The build-operate-transfer method

To get you started on the road to excellent forecasting and planning, Forecast Services developed a worry-free, efficient and customized method. With advanced analytics and proactive reporting, you can steer your business in the right direction. You just have to know how.

Empowering you to excel in supply chain planning & forecasting

That's where we come in. Forecast Services begins by building and operating processes for you, while gradually transferring our knowledge and expertise to your in-house staff. Instead of having to continually outsource, you build a highly qualified in-house team you can rely on to forecast and plan your business operations. The Build-Operate-Transfer method does much more than improve the quality of planning & forecasting processes. It enables you to grab business benefits directly while your in-house planning capability grows steadily due to training and on-the-job coaching.

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Accelerate business benefits by outsourcing

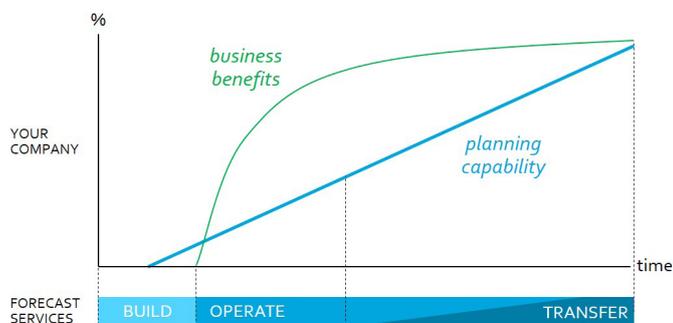
First outsource your forecast and planning processes to a team of advanced forecasting and planning specialists. Forecast Services applies a proven method to design, build and embed fit-for-purpose analytics in your planning cycle; one that turns data into insights, adding true business value directly. This allows you to quickly improve the quality and efficiency of your own forecasting and planning processes.

Areas of expertise

- Statistical baseline forecasting
- Promotion forecasting
- New product forecasting
- Advanced inventory optimization
- Analytics on demand

Grow in-house planning capability

Once your own organisation is ready, Forecast Services transfers the process to your team. Your employees grow their skills through training and on-the-job coaching. The transferred knowledge and expertise empower your planning employees to carry out this work in-house.



3 steps to planning excellence

1. Build:

- Run Proof-of-Concept
- Configure forecasting and/or inventory engines at Forecast Services
- Connect your process with Forecast Services

2. Operate:

- Regular forecasting and/or inventory optimization by Forecast Services
- Tailored forecast and inventory reports as a service
- Drive continuous improvement

3. Transfer:

- Handover process
- Run training programme
- Coaching on the job

Together with you, we run and execute this transition. After your new organization has been installed and your employees have been fully trained and coached, your team runs its own high-quality forecasting and planning process.

Boost your sales now

- Improve your forecast accuracy and bias.
- Lower inventory and improve service levels.
- Optimize your planning organization.
- Focus your resources on areas where attention is needed.
- Lower your company's operating costs.
- Innovate your planning capability faster.

How can we help you?

Lighten your load. Let us assist you in managing complex supply chain and planning processes. Make use of our high-quality planning and forecasting resources to get ahead. Let our training programme and customized coaching enable your team to run its own high-quality forecasting and planning process.

Interested?

You can contact us at forecastservices@eyeon.nl for more information or to make an appointment.